

Corrigendum No. BEPC/SK 2024-25/TLM/2024/1035. Dated 29/ 02/2024

e-Tender Reference No. BEPC/SK 2024-25/TLM/2024/855, Dated 19.02.2024

(e-Tender ID : 57053)

दिनांक 24.02.2024 को अपराह्न 02:30 बजे से सम्पन्न प्री-बीड की बैठक (ऑनलाइन) की कार्यवाही।

प्री-बीड की ऑनलाइन बैठक में निम्नांकित एजेन्सी/फर्म के प्रतिनिधि द्वारा भाग लिया गया।

Sl. No	Agency / Firm	Name of Representatives
1	Unicorn Books	Mr. Ashok Gupta
2	Eklavya Foundation	Mr. Chetan Jain
3	JSC Services Pvt. Ltd.	Mr. Alok Ranjan
4	Sipra Enterprises	Mr. Ankush Jain
5	Mafatlal Industries Limited	Mr. Akash Dhuri
6	RailTel Corporation of India Ltd., New Delhi	Ms. Priyanka
7.	Telecommunications Consultants India Ltd., New Delhi	Ms. Gayatri
8.	Rachna Sagar Pvt. Ltd.	Ms. Renu Goyal
9.	Variety Vyapaar Pvt. Ltd. Kolkatta	Mr. Sujeet Kr. Mondal
10.	Abhilasha Commercial Pvt. Ltd., Noida	Mr. Pankaj Arora
11	-	Mr. Prince Kr. Jha

RFP की कंडिका 3.5 के आलोक में इस कार्यालय को दिनांक 23.02.2024 तक 02 एजेन्सी के द्वारा लिखित पृच्छा (Query) ई-मेल के माध्यम से उपलब्ध कराया गया। जबकि दिनांक 24.02.2024 को प्री बीड की बैठक के पूर्व 02 एजेन्सी का लिखित पृच्छा (Query) ई-मेल के माध्यम से प्राप्त हुआ है।

बैठक में सम्मिलित एजेन्सी/फर्म के द्वारा बारी-बारी से अपने पृच्छा को रखा गया। एजेन्सी/फर्म के पृच्छा पर RFP के शर्तों के अनुसार आवश्यक जानकारी दी गई। साथ ही, बैठक में सम्मिलित एजेन्सी/फर्म को लिखित पृच्छा ई-मेल के माध्यम से संध्या 05:00 बजे तक तक प्रेषित किये जाने का सुझाव दिया गया।

RFP की कंडिका 3.5 के आलोक में इस कार्यालय को दिनांक 24.02.2024 तक प्राप्त पृच्छा (Query) का विवरण अनुलग्नक- 1 के रूप में संलग्न हैं। प्री-बीड की बैठक (ऑनलाइन) में हुए विमर्श तथा BEPC/SK 2024-25/TLM/2024/ 855, Dated 19.02.2024 (e-





Tender ID : 57053) के आलोक में एजेन्सी/फर्म से प्राप्त लिखित पृच्छा (Query) पर सम्यक् विचारोपरांत निम्नांकित सुझावों को स्वीकार किये जाने का निर्णय लिया गया।

Sl.	RFP Clause	Content of RFP	Revised Content of RFP
1	Annexure-1 (III), SI No.-1, Page no.-26 G K Book	➤ No. of pages – 350 or more ➤ Outer Cover – 200 GSM ➤ Inner Page – 55 GSM	➤ No. of pages – 250 or more ➤ Outer Cover – 200 GSM ➤ Inner Page – 55 GSM
2	Annexure-1 (III), SI No.-4, Page no.-27 Spoken English Book	➤ No. of pages – 400 or more ➤ Outer Cover – 200 GSM ➤ Inner Page – 55 GSM	➤ No. of pages – 350 or more ➤ Outer Cover – 200 GSM ➤ Inner Page – 55 GSM

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29.2.24
प्रशासी पदाधिकारी,
बिहार शिक्षा परियोजना परिषद्
पटना।

Bidders Request for Clarification on "Request for Proposal (RFP) For Empanelment of Agency for Supply of Student Kit (Teaching Learning Material) for Class VI to XII "

e-Tender (NIT) Ref. No. BEPC/SK 2024-25/TLM/2024/855, Dated 19.02.2024 (e-Tender Id: 57053)

S No.	Bidding Document Reference (Number//Page)	Content of RFP requiring Clarification	Points of clarification Required	Clarification	
1	Anish Singh Gusain, AGM/EB/CO RailTel Corporation of India Ltd., 6th floor, Tower II, East Kidwai Nagar, Kidwai Nagar, New Delhi, Delhi 110023 Tel: 011-22900600 E-mail: anishgusain@railtelindia.com Mobile: 9717644491	3.9 (a), page no. 10	Bidder shall submit, along with their Bids, EMD of INR 5 crores (Five Crores only) in the form of Bank Guarantee issued by any scheduled Bank.	EMD INR 5 Crores is very high amount hence please reduce the amount.	As per RFP
	5.2 (b), page no. 21	After Delivery of 20% quantity against purchase order and submission of bill alongwith delivery challanfor the same, the payment of 75% amount against that bill amout shall be done. Rest 25% will be paid after completion of full delivery	Kindly request to make the payment on pro-rata basis on minimum of every 5 or 10 % quantity, as the volume of kits are very high	As per RFP	
	Annexure-1 (I), Sl No. 4, Page no.-25	Dictionary (mini) English to Hindi, No. of Pages 600 or More.	Please reduce the no. of pages	As per RFP	
	Annexure-1 (II), Sl No.-6, Page no.-26	Dictionary (Mini), No. of Pages 600 or More.	Please reduce the no. of pages to 500	As per RFP	
	Annexure-1 (III), Sl No.-1, Page no.-26	GK Book, No. of Pages 350 or More.	Please reduce the no. of pages to 250	As per Corrigendum No. of Pages 250 or More.	
	Annexure-1 (III), Sl No.-4, Page no.-26	Spoken English Book, No. of Pages 400 or More.	Please reduce the no. of pages to 300	As per Corrigendum No. of Pages 350 or More.	

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S No.		Bidding Document Reference (Number//Page)	Content of RFP requiring Clarification	Points of clarification Required	Clarification
2	Akash Dhuri, Chief Manager – Institutional Sales, MAFATLAL INDUSTRIES LIMITED, Mafatlal House, 05th Floor, H. T. Parekh Marg, Churchgate, Mumbai - 400020 Tel: 02267713800 Email: akash.dhuri@mafatlals.com Mobile: 9892768015	4.1.3 (15/16)	The net worth of the bidder in the last three financial years (as per the last published annual balance sheet) should be positive. The bidder should be profitable and should not be in loss in last three years (as per the last published audited balance sheet) i.e. 2020-21, 2021-22 and 2022-23.	The profit of any company is not a parameter to measure the financial health of the organisation. It is an operational parameter. The financial year 2020-21 is particularly a pandemic year. Many large units suffered loss in this year. It doesn't mean that they are not capable to execute such projects. In the current scenario organisations having strong financial fundamentals have challenges of managing operational profit due to the nature of individual business. In a tender floated by Odisha Computer Application Centre, we had appealed against same condition in the Hon'ble High Court and Court had Directed OCAC for personal hearing and subsequently they agreed to consider the Net worth instead of profit. We request you to kindly consider the net-worth of the company rather than profit.	As per RFP
		4.1.3 (15/16)	The Bidder must have successfully undertaken at least the following numbers of similar assignments of value specified herein. One project not less than 250 Cr, Two project not less than 200 Cr, three projects not less than 150 Cr	According to the CVC guidelines, you can ask the experience and past performance on similar contracts for last 2 years and having 20 % value of the tender. You are requested to issue necessary amendment. Further, we presume that the experience in educational projects comprises the school uniform, school Bag, school furniture etc. Please clarify.	As per RFP and it is noted that as per GFR/ CVC procurement guidelines, in the prequalification criteria, past experience of similar work should be 80% of the estimated cost of the project. Hence, the experience is sought for as per the guidelines.

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3	VARIETY VYAPAAR PVT LTD. 189, Bepin Bihari Ganguli Street, Kolkatta-700012 E- variety@varietyvyayaar.com	4.1	TURNOVER - sub clause 2	demanding 500 crores, or above turnover in the last three financial years, we request you to please relax that to a realistic and a practical turnover requirement as the tendered items do not call for companies having to have such a high turnover of 500 crores minimum in the last three financial years , However, considering the high quantity of educational kits that have to be procured, we will also request your good office to please add a clause for joint ventures of two bidders (minimum) or (maximum) three joint ventures enabling a group of bidders to come together to supply such high quantity of items in a timely fashion.	As per RFP
		4.1	As per clause 4 of section 4.1 of the pre-qualification criteria of the bid,	your good office has asked for performance of 250 crores as a single order and of 200 / 150 crores of multiple orders as qualification criteria for this bid, alongside that, please note that it has been clubbed with information and technology / technologies based credential work of IT/ITES which does not come under the same nomenclature neither the same scope of work as pre-educational kits, we therefore request you to please relax the impractical prequalification criteria of 250 crores and of 200 crores, or 150, crores and amend it to more practical and approachable turnover. So as to attract more bidders with better rates who can complete the project in a timely fashion, providing better rates to the state government of Bihar.	As per RFP and addressed as above.

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			<p>In continuation to this point, we would also request you to please call for a separate tender for IT/ITES work as it is a completely different sector from supply of educational items from the sector of software and computer management , another point that must get attention and shall be deemed for a clarification is for the time period of seven years of performance, credential consideration disparity from three years, turnover, qualification consideration . it is prudent to consider both in the last three years alone. and should be set to practical figures.</p>	As per RFP
			<p>The above mentioned prequalification criteria set in the bid will only favour a handful of suppliers throughout the country who may come together and create a cartel to take the above bid at the highest possible price and supply substandard quality, resulting in a deviation from the real purpose of procurement of the items tendered. As per CVC guidelines of India, more than 30% of the required tendered quantity cannot be asked as past performance and in the same ratio, the turnover requirement should also be set in the qualification criteria, going against that has the possibility of making the tender procedure, rigged and set for a handful of be making the process unfair and illegal.</p>	As per RFP and addressed as above.

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			For better field communication and better supply. We will also suggest your good office to decentralise the entire procurement to district level, so as to get quicker and more effective results as the district level will be able to assess ground situations, quicker and act, more effectively, cutting time for delays and supply lacunas and completing the supply better. Given the above mentioned points, we hope that your kind office can make suitable changes in order to make the procurement more transparent and far allowing more to compete offering better products and prices.	As per RFP	
4	Abhishek Kaushik 8709535495		could you suggest me or guide me what certificate I need to provide because I wanted to be a part of educational department tender. And I have done B.E in 2014.and I have near about 7-8 experience in software industries fields.	Query not relevant as per RFP	
5	Mohit Thapliyal AVP- Operation	5.e / 20	Content Sharing Portal	Kindly request the Authority to clarify the type of content to be incorporated in the content sharing portal Kindly Clarify	As per RFP
	Eduspark International Pvt. Ltd. Motilal Nagar 1, Srirang Sabde Marg, Goregaon West, Mumbai Suburban, Maharashtra, 400104 Tel: 022-39577070	IV / 27	IV Specifications of Content Sharing Portal PS: Detailed requirements shall be given to the success.fit! bidder before development. Bidder should have the experience of developing such application and show the same during technical evaluation.	It is requested that the Authority provide detailed specifications for the content sharing portal at the bidding stage only for benefit of all bidders Kindly Provide	As per RFP

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Tel: 022 99577070 E-Mail: tenders@skilltree.org.in Mobile: 9810661760	V / 28	V KITS DISTRIBUTION TRACKING SOFTWARE PS: Detailed requirements shall be given to the successful bidder before development. Bidder should have the experience of developing such application and show the same during technical evaluation.	It is requested that the Authority provide detailed specifications for the KITS DISTRIBUTION TRACKING SOFTWARE at the bidding stage only for benefit of all bidders. Kindly Provide	As per RFP
		Additional Query	Kindly limit the total liability of the Bidder under the Project to an amount equivalent Kindly Incorporate	As per RFP
	Page no19	Spliting of bid	Please clarify in case the bid will be splitted what shall be the ratio of the all the bidders. Kindly Provide	As per RFP
6	Avadhoot Thakurdesai - Senior Vice President Indus Edutrain Pvt. Ltd Mumbai Tel: 9967540410 E-Mail: tenders@indusedutrain.com Mobile: 9967540410	4.1 / 15 The bidder should have annual turnover of minimum INR 500 crores or more every year in the last three Financial years. i.e. 2020-21, 2021- 22 and 2022-23.	The bidder should have annual turnover of minimum INR 500 crores or more every year in the last three Financial years. i.e. 2020- 21, 2021- 22 and 2022-23. Kindly Revise	As per RFP

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